



# Swami Rama Himalayan University

## School of Management Studies

### Report Online Guest Lecture

**Date:** 13th December 2025

**Venue:** KLT-6, School of Management Studies (SMS)

**Time:** 12:00 Noon – 01:00 PM

**Topic:** “Insights from Diverse Experience across Government, Development, Startups & Corporate Sectors”

**Resource Person:** Mr. Salman Haider, CEO, MOSPAM,,

**Total no of Participant :** 40 No

SMS College successfully conducted an **online Guest Lecture on 13 December 2025 from 12:00 Noon onwards** at **KLT-6** for **MBA I and III Semester students**. The session featured **Mr. Salman Haider, CEO, MOSPAM**, who shared valuable insights drawn from his extensive experience across government bodies, development organizations, startups, and the corporate sector.

Mr. Haider discussed his professional journey, including his work with the **Government of Bihar**, the **World Bank**, and the **Bill & Melinda Gates Foundation**, with a strong focus on **rural women’s empowerment**. He emphasized the importance of integrating academic knowledge with real-world industry exposure.

A key highlight of the lecture was his discussion on **systemic failures in organizations**, illustrated through the **Wells Fargo fraud case**, where flawed systems led to unethical practices despite the presence of capable individuals. He stressed that organizational issues often arise from weak systems rather than individual shortcomings. He also explained the critical difference between **profit and cash flow**, highlighting the need for businesses to prioritize cash flow for long-term sustainability.

Mr. Haider further emphasized the importance of **organizational culture and leadership**, comparing leadership styles at Microsoft under **Steve Ballmer and Satya Nadella**, and advised students to evaluate company values and work culture before making career decisions.

The lecture was **coordinated by Mr. Ankit Kukraty, Assistant Professor, SMS**, under the guidance of **Dr. Ritvik Dubey, Vice Principal, SMS**, and **Dr. Ranjeesh Kler, Associate Dean, SMS**. The session was interactive and concluded with a **Q&A session**, greatly benefiting the participating students.