



Placements SRHU <placements@srhu.edu.in>

Teachnook - Campus Recruitment Proposal for 2023-24 Batches : Swami Rama Himalayan University

4 messages

Tania HR <taniya.hr@technook.com>
 To: Placements SRHU <placements@srhu.edu.in>
 Cc: oncampus@technook.com

Fri, Dec 1, 2023 at 10:30 AM

Dear ,

Greetings from Teachnook!

Kindly go through the campus recruitment proposal for the 2024 batch. We are writing today to express our strong interest in partnering with your esteemed college/ university to recruit creative and driven interns for our organisation.

About Teachnook:

Teachnook is an Ed-Tech firm that is redefining the a-learning experience with an AI-based model. We have worked very closely with the student community to ensure the development of a system and environment that would help close the knowledge gap that students tend to struggle with. Our mission is to ensure that no student is left behind and gets an equal opportunity to realise their true potential! We have designed a knowledge platform that is accessible to all from anywhere in the world.

We are looking to recruit from your esteemed institution for the below-mentioned opportunity.

Employment Role: Full-time Business Development Associate

Number of Positions: 50+

Training duration: 6 months

Month of joining: December,January,february

Eligibility Criteria: Any Graduates (UG & PG)

Training Period: First 10 days (unpaid)

Stipend:

UG = {INR 15,000 + INR 10,000 (Incentives)}

PG= {INR 18,000 + INR 12,000 (Incentives)}

After completion of training:

UG = {Pre-Placement Offer - (4 to 6 LPA)}

PG = {Pre-Placement Offer - (6 + 3 LPA)}

Work Location: Bangalore

Roles and Responsibilities:

1. Procuring new clients through direct contact, word-of-mouth, and collaboration with the sales & marketing team.
2. Oversee the sales process to attract new clients.
3. Suggesting upgrades or added products and services that may be of interest to clients.
4. Making multiple outbound calls to potential clients.
5. Crafting business proposals and contracts to draw in more revenue from clients.
6. Prepare and deliver pitches to potential clients.
7. Maintain fruitful relationships with clients and address their needs effectively.
8. Enthusiastic to build good relationships with people.

Skills Required:

- Any Graduation is preferred
- Excellent verbal and written communication skills & the ability to call, connect, and interact with potential customers
- Able to professionally and confidently communicate
- Excellent analytical and time-management skills
- Ability to work independently or as an active member of a team
- Demonstrated and proven sales results

Thanks & Regards,

Team HR , Teachnook

8310116983(Divya Gowda)/6361519633 (Sahil Tyagi)/9380305645 (Tania Chaurasia)

www.teachnook.com | divya.hr@teachnook.com/Sahil.hr@teachnook.com/tania.hr@teachnook.com

167, 9th Main Rd, near to Empire Restaurant, Sector 6, HSR Layout, Bengaluru, Karnataka 560102, Bengaluru

Placements SRHU <placements@srhu.edu.in>

To: Taniya HR <taniya.hr@teachnook.com>

Fri, Dec 1, 2023 at 12:08 PM

Dear Team HR, Teachnook,

Thank you for sharing the opportunity with us.

We will revert back to you with the list of the interested students at the earliest.

Looking forward to a long term mutually beneficial and successful collaboration with your esteemed organization.

With warm regards,

--

Placement Cell,

Farhan Ali Khan, Placement Officer

Swami Rama Himalayan University,

Swami Ram Nagar, Jolly Grant Dehradun.

Contact -0135 -2471263

Mob. 7055213612

www.srhu.edu.in

[Quoted text hidden]

Placements SRHU <placements@srhu.edu.in>
To: Taniya HR <taniya.hr@technook.com>

Thu, Dec 7, 2023 at 2:51 PM

Dear Ms. Taniya,

PFA the student list for your reference.

As per discussion, we propose to conduct the campus drive on 22nd December 2023.

Please confirm the date.

With warm regards,

Placement Cell,

Farhan Ali Khan, Placement Officer
Swami Rama Himalayan University,
Swami Ram Nagar, Jolly Grant Dehradun.
Contact -0135 -2471263
Mob. 7055213612

www.srhu.edu.in

[Quoted text hidden]

 **SRHU students for Technook drive.xlsx**
160K

Tania HR <taniya.hr@technook.com>
To: Placements SRHU <placements@srhu.edu.in>

Tue, Dec 12, 2023 at 1:07 PM

Dear Farhan,

Thankyou for prompt reply and the student details.

We confirm the conduction date on 22nd Dec.

Kindly take approval for the on-campus accommodation for our three representatives visiting your institute on 22nd and 23rd Dec.

The name and details of the visitors will be shared soon.

Thanks & Regards,

Team HR , Teachnook
8310116983(Divya Gowda)/6361519633 (Sahil Tyagi)/9380305645 (Tania Chaurasia)

7/28/25, 1:07 PM

Swami Rama Himalayan University Mail - Teachnook - Campus Recruitment Proposal for 2023-24 Batches : Swami Rama Himalayan University

www.teachnook.com | divya.hr@teachnook.com/Sahil.hr@teachnook.com/tania.hr@teachnook.com

167, 9th Main Rd, near to Empire Restaurant, Sector 6, HSR Layout, Bengaluru, Karnataka 560102, Bengaluru

[Quoted text hidden]