



Placements SRHU <placements@srhu.edu.in>

JOB DESCRIPTION FOR BUSINESS DEVELOPMENT ASSOCIATE - SRHU

6 messages

Akash Joshi <akash@learningshala.in>
To: Placements SRHU <placements@srhu.edu.in>
Cc: HR Learningshala <hr@learningshala.in>

Thu, Dec 14, 2023 at 11:07 AM

Dear Team,

Greetings of the day!!!

I hope you are doing well. Kindly find below the Job Description for the profile of Business Development Associate.

LearningShala is Hiring!!

We at LearningShala are willing to hire young, bold, and risk-takers for our sales team in Delhi and Hyderabad Locations. This is work from an Office job only.

Job Description:

We believe that sales is not everyone's cup of tea but do you have any proven sales experience in the Education Industry? Can you mold people to pursue their higher education? Are you willing to make your career in India's fastest growing Industry? Can you work in a highly competitive sales department?

If the answer is yes, then we are looking for you

What will you be doing?

- Counseling Potential learners, helping them in planning their career path
- Carry end-to-end sales cycle, which includes making phone calls, counseling, sales closing and postsales relationships.
- Completing monthly enrolled targets
- Maintaining a detailed database of all the interactions with candidates.

What are we looking for?

- Individual having outstanding English (Written and Verbal) Communication skills
- Hardworking and dedicated individual with having a knack for sales
- Can approach any situation with witness and calmness
- Great listeners who can bond with prospective candidates by solving their queries
- Passionate about delivering a high level of services to candidates at any time
- Basic knowledge of Ms. Office

What's your Key Performance Indicator

- Minimum of 100+ Dials every day with 40+ Connects.
- 2 hours of talk time on an average per day
- 2 enrolled students per week.
- Monthly revenue targets to be met consistently.

Working Days: Monday - Saturday (Sunday Week off)

Profile: Business Development Associate

Qualification: UG & PG

Joinings : Immediate

The remuneration details entailed for PG

Locations Delhi OR Hyderabad

components(in Rs.per annum)	Rs.5,28,000-5,64,000
[Basic Salary	Rs.22,000-25,000
Daily Travel Reimbursements*	Rs.1500
Monthly Incentives*	Rs.20,000
Mobile*	Rs. 500
total amount per month	Rs.44,000-47,000

For experienced candidates, salary is negotiable as well as Candidates will get a promotion within 6 months on the basis of his/her performance.

With Best Regards,

Akash Joshi

Talent Acquisition Specialist | Learningshala

Phone: +918433177526

Email: akash@learningshala.in

Web: <https://www.learningshala.in/>

Instagram: <https://www.instagram.com/learningshala.in/>

Linkedin: <https://www.linkedin.com/company/learningshala1>

Placements SRHU <placements@srhu.edu.in>

Thu, Dec 14, 2023 at 12:26 PM

To: Akash Joshi <akash@learningshala.in>

Cc: Farhan Ali Khan Placement Cell ,SRHU <farhankhan@srhu.edu.in>

Dear Sir

Thank you for your email. I will share the details of the interested students for the above position shortly.

[Quoted text hidden]

Placements SRHU <placements@srhu.edu.in>

Wed, Dec 20, 2023 at 11:09 AM

To: Akash Joshi <akash@learningshala.in>

Cc: Farhan Ali Khan Placement Cell ,SRHU <farhankhan@srhu.edu.in>

Dear Sir,

Please find the details of the interested students for the position mentioned in the earlier mail.

Placement Team

Swami Rama Himalayan University Dehradun

[Quoted text hidden]



Students Detail.pdf

113K

Akash Joshi <akash@learningshala.in>

Wed, Dec 20, 2023 at 3:02 PM

To: Placements SRHU <placements@srhu.edu.in>

Cc: HR Learningshala <hr@learningshala.in>

Dear Placement Team

Thank you for sharing the student details. We propose to conduct the campus drive on **27th December 2023 at 11 AM**. Hope this time is suitable for you.

With Best Regards,

Akash Joshi

Talent Acquisition Specialist | Learningshala

Phone: +918433177526

Email: akash@learningshala.in

Web: <https://www.learningshala.in/>

Instagram: <https://www.instagram.com/learningshala.in/>

Linkedin: <https://www.linkedin.com/company/learningshala1>

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Placements SRHU <placements@srhu.edu.in>
To: Akash Joshi <akash@learningshala.in>

Fri, Dec 22, 2023 at 10:43 AM

Dear Sir

This time works perfectly for us. Kindly let us know what documents the students should bring for the interview.

Placement Team

Swami Rama Himalayan University Dehradun

[Quoted text hidden]

Akash Joshi <akash@learningshala.in>
To: Placements SRHU <placements@srhu.edu.in>
Cc: HR Learningshala <hr@learningshala.in>

Fri, Dec 22, 2023 at 11:35 AM

Dear Placement Team,

Please inform the students to bring their CVs along with the marksheet of their previous semester.

With Best Regards,

Akash Joshi

Talent Acquisition Specialist | Learningshala

Phone: +918433177526

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